

Pina Johnson is a Professional Certified Coach and Dental Practice Administrator. She has over 20 years of experience in the dental field -18 of which she spent in practice management. During her career she managed a multi-office Endodontic Practice with over 40 staff members, and 11 Doctors in the Bay Area, California.

Her strategy and emphasis lie in developing people to be able to reach peak performance, while employing good leadership skills and strategies which are essential to every Practice. Her leadership style is based on cultivating a culture of trust and support in the office environment.

Pina's work managing and developing others revealed to her a passion for building people. This led her to pursue her professional coaching certification at the University of California, Davis. After she completed her program at UC Davis, she was selected and invited back as the alumni representative for her cohort, served as a panelist during sessions for aspiring students, and was asked to be a part of the planning committee for annual events. Now, she is currently on Faculty at UC Davis. Her work includes assessing coaching students' progress and grading their skills, while offering them instruction on how to improve on their individual coaching skills and competencies.

In her private practice, also coaches clients one on one with their aspirations and transitions.

In 2019, Pina decided to get additional coach training in the specialty of Group Coaching. She then began coaching many dental teams with great success resulting in an increase in employee engagement, better performance across the board from everyone, and improved communication.

Pina has been a featured speaker covering topics including, *The Neuroscience of Trust, Management Behaviors that Foster Employee Engagement* and *How to talk so your staff will listen, and listen so your staff will talk.*

Pina is an active is a Member of the American Association of Dental Office Managers, Dental Speaking Consulting Network, Dental Entrepreneur Women, International Coaches Federation, and the ICF Sacramento Chapter.

