

Hi John,

I enjoyed the email you sent to Linda full of questions about the Speaking Consulting Network and the value of becoming an SCN Member.

Many years ago I was part of a large group practice. We hired a consultant to help us and she did indeed make a terrific improvement in performance and team morale. We grew even more and brought her back again, but this time she observed me working with our offices helping them grow, which in turn helped the practice grow. She told me what I was doing was similar to what a consultant does. I was intrigued.

After selling the group practice to corporate investors I retired --- wondering what I would do next. I contacted the very same consultant and she encouraged me to participate in a consultant/speaker think-tank. It was exactly the right thing for my next move and to start my own speaking-consulting business. I got the tools of the trade, I got the message of hope, I got the network contacts to help me when I got into a tight situation or just needed a like-minded someone to talk to. I even met several national meeting planners who engaged me in a few dental speaking platforms.

The rest is history. Last year I was a Featured Speaker at the Texas meeting, this year I was a Featured Clinician at the Hinman meeting in Atlanta. And get this John, I am now a coach for other speakers and a specialized consultant in the realm of group practice. I am indeed living my passion. It's a lot of fun helping others, helping dental practices, and helping like-minded individuals who have helped me become more than I even thought I'd want to be. Many times they saw more in me than I saw in myself. Many times they encouraged me to push myself beyond my self-imposed boundaries and soar to new heights. (My company is even called Sky's The Limit!)

You may have guessed the consultant was Linda Miles, the think-tank organization was the Speaking Consulting Network, the platform kick-off was Spotlight On Speaking. The Members of the SCN support Network have become my very best, most trusted friends in the world. I do not owe it all to Linda Miles, nor to SCN, nor the Network of peers --- I've done a great deal of work over the years. I've been there when I was called on, and I was there when I was needed. Helping others get what they want has been far more enjoyable and rewarding than anything I've ever done in my professional career --- dare I say, in my life!!!

Mine is not a unique story. Over the years we've watched many careers explode into the dental speaking, consulting and writing business. We are proud of each and every one that does the work, has a God given talent, a passion for helping others, and is ready to take a leap of faith out of the nest. It's not easy --- as you

know. All the more reason for us to surround ourselves with powerful, successful, like-minded individuals who will do anything possible to help others achieve outstanding success.

It is always with pride that I share my joy and blessings as a Member of SCN. And now you know why I enjoyed your email and your questions. I've been right where you are and I would not even think of getting into or staying in this business without my support network and my friends at SCN.

How can I help you John?

Keep smiling,

Dr. David M. Reznik



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The POWER of NETWORKING

Please visit the SCN website at:

www.SpeakingConsultingNetwork.com

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